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For many small business owners, sales is one of the ... share with you some of the most common sales objections and how I teach clients to help overcome them to immediately boost closing rates ...

How to Overcome the Biggest Sales Objections in Your Business

Nick Earle, CEO at IoT connectivity solutions company

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Eseye, explores the role barriers to entry are playing in the IoT industry.

Overcoming the regional barriers to global IoT connectivity

The conventional wisdom was that Democrats' 2020 electoral victories could overcome GOP objections to a pot banking bill ... down to do everything I can to stop an easy banking bill that's going to ...

Pot banking bill's prospects fade amid broader legalization push

Lawmakers overrode five of the governor's vetoes on Tuesday, including a bill that will require disclosure of

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COVID-19 cases in public schools.

Legislature Overrides Ige's Objections, Defunds
Tourism Authority

Nobody was more sensitive to the political peril of gun control than Sen. Joe Manchin III, a Democrat from deep-red West Virginia and a proud gun owner. But standing on ...

Why a 2013 gun bill is key to understanding Joe Manchin III, today's most powerful senator

The Ministry of Road Transport and Highways (MoRTH) has launched a Vehicle Recall Portal on the Parivahan website that users can fully utilize in case

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their vehicle has a defect.

You Can Now Report Vehicle Defects On MoRTH's Parivahan Website Under Vehicle Recall Portal Nobody was more sensitive to the political peril of gun control than Sen. Joe Manchin III, a Democrat from deep-red West Virginia and a proud gun owner.

Understanding today's most powerful senator An Oregon federal judge on Tuesday ordered Preferred Contractors Insurance Co. to pay \$2.5 million to a contractor for failing to properly defend it in an underlying construction defect suit, finding ...

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Insurer Ordered To Pay Contractor \$2.5M For Botched Defense

A spokeswoman for Brown's Gym said the owner was not immediately ... Cincinnati filed preliminary objections seeking to dismiss the gym's claims for a declaratory judgment that its coronavirus-related ...

Gym's Lawsuit Against Insurer Over Pandemic Losses Can Proceed, Judge Rules

He was swayed by critics who framed the policy as governmental ... family" that "discourage[s] American parents from raising their own children." George H.W. Bush signed the ABC Act into law in 1990 ...

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Biden has chance to reverse 50 years of failure on child-care policy

The governor wants to finish the wall that Donald Trump began on the Texas-Mexico border, but he'll have to overcome the same hurdles that impeded the ex-president's efforts.

Can Greg Abbott Actually Build Trump's Border Wall?
As it is applicable only to crude, LPG, coal and fertiliser cargo imported by state-run firms only a few fleet owners would stand to benefit from the scheme ...

Why the subsidy scheme for ship owners is flawed

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Recently, a team of Chinese scientists published a study in which they parabiotically joined a male and female rat, then gave the male rat a uterus and attempted to have it carry embryos to term.

Chinese Scientists Try to Make a Male Rat Pregnant.
It's Time to Draw the Line.

A Greek restaurant on Cardiff's popular Wellfield Road has been given the go-ahead despite huge opposition from residents. Cardiff council has approved plans for the change of use to turn a ...

Greek restaurant on Cardiff's Wellfield Road given go-ahead despite huge opposition from residents

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In the past, the Supreme Court ruled against religious objectors to racial equality. Why hasn't it done the same in cases involving religion and LGBTQ rights?

Do the Supreme Court's past rulings on race influence its approach to LGBTQ rights?

All this came despite fierce objections ... from the commission's Republicans, emphasizing that the FTC has a mandate to protect "consumers, workers and honest business owners" and "to ...

'Unlike anything I've seen at the FTC': Biden's chair makes her public debut

However, that is just the beginning of the regulatory

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challenge for small-and-medium size business owners ... tax policy studies at the libertarian Cato Institute, offers insights into what the ...

GUEST COMMENTARY: Encouraging post COVID-19 entrepreneurship: Overcoming Michigan's regulatory barriers

At least one conservation easement was sought for the property owner's family to seasonally hunt ... of the latest batch of easements was a policy decision, not a political or party dependent ...

'A lot of this stuff is messed up': Harford approves \$8 million in ag land easements over councilman's

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objection

This was yet another instance of Brower jumping into a contentious and long-running beach policy issue without ... running the beach on New Year's Day 1988. Dog owners have periodically called ...

Mark Lane: Dog beach idea turned down by Volusia but unlikely to be muzzled

A fourth district, Northport-East Northport, is keeping within its cap but struggling to overcome ... objections to the district's handling of its budget and other issues. Carmine Inserra, owner ...

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